

Using the National Telematics Framework to your advantage

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**NEW IDEAS.
REAL SKILLS.**

Overview

1. National Telematics Framework – a digital business platform
2. Business rules to protect consumers
3. Making the right hardware decisions
4. Take away messages



**NEW IDEAS.
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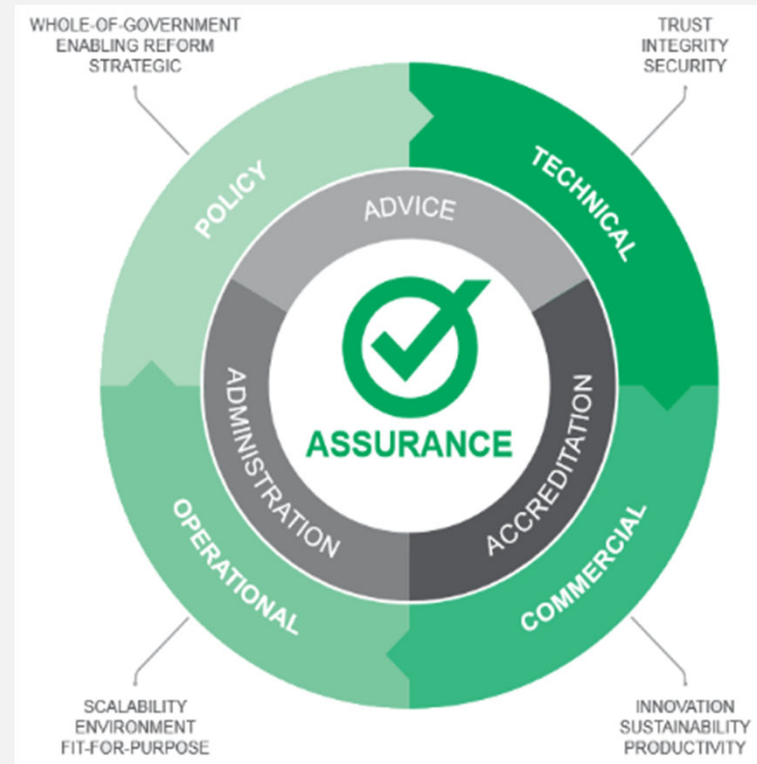
...but first, a bit about us



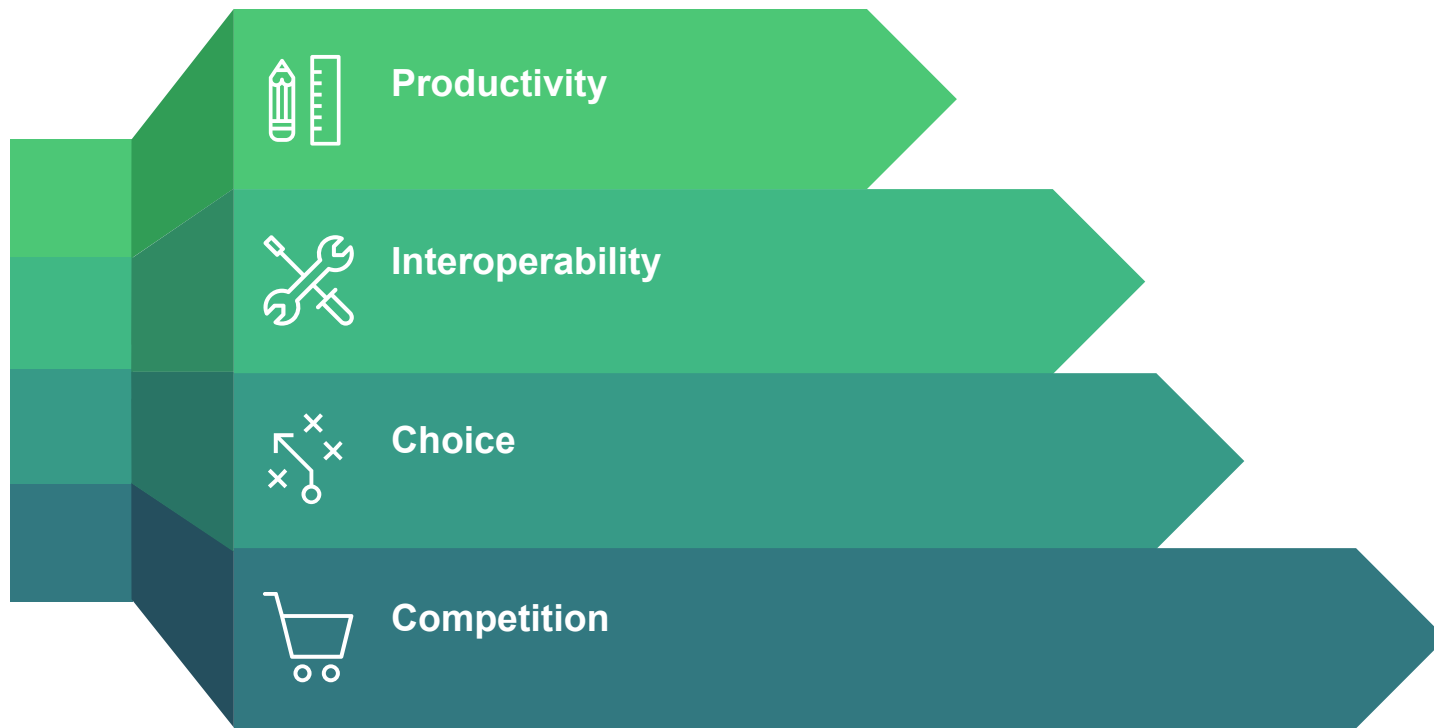
**NEW IDEAS.
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TCA

A government body responsible for the management of an **open technology market of telematics and related intelligent technologies**



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01

02

03

04



Removes barriers to innovation



Reduces duplication effort and cost



Avoids potential market failures



Avoids potential regulatory failures

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National Telematics Framework

The National Telematics Framework is a **digital business platform** consisting of **infrastructure and rules** that support an **open marketplace** of telematics and related intelligent technology providers.

Allows multiple **applications** to co-exist with different **levels of assurance**

Links **producers, providers** and **consumers**



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NATIONAL TELEMATICS FRAMEWORK ECOSYSTEM

PRODUCERS

Creators of Framework offerings and applications (government bodies, regulators, private sector)

Regulatory, contractual and/or commercial data and value exchange

CONSUMERS

Buyers or users of Framework offerings and applications (operators, drivers, end-users)

PROVIDERS

PROVIDERS

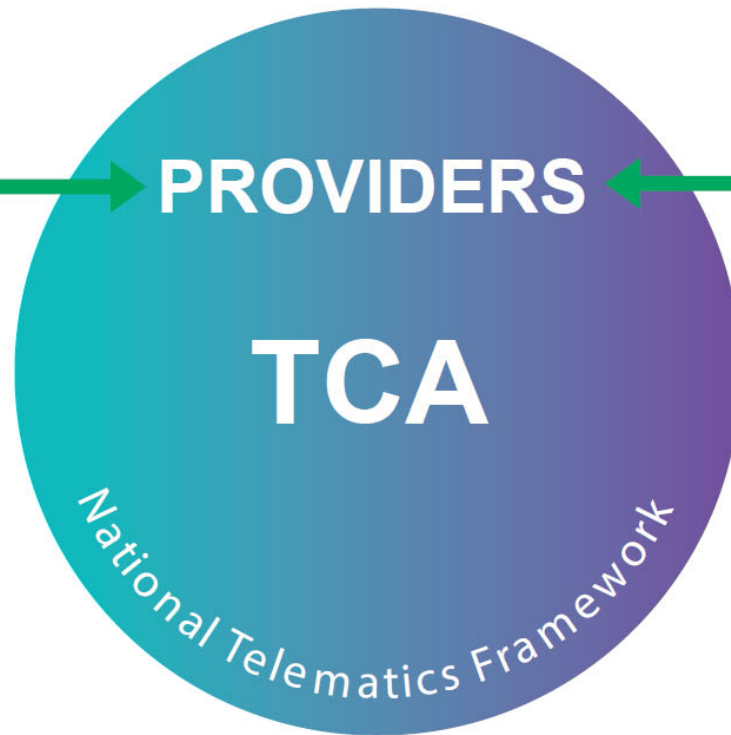
Interfaces for the Framework (telematics and intelligent technology service providers)

TCA

National Telematics Framework

TCA

Administrator of the Framework and governance of participants



It's not the technology...
...it's the platform and business rules



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Platform business models aren't new!



‘Pipeline Model’

‘Platform Model’



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National Telematics Framework – a digital business platform

Like different shops in a mall...








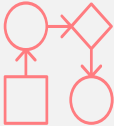
...there are different applications available through the Framework

All applications are supported by common business rules (which I'll get to in a moment)



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The components of the Framework

LEGISLATION  Enables operation of Framework/ Specific applications	TELEMATICS DATA EXCHANGE  Method and standard of data exchange between entities
TELEMATICS DATA DICTIONARY  Common dictionary of data elements across all applications	ALLOCATION OF RESPONSIBILITIES  Transparent responsibilities to producers, providers, consumers
GOVERNANCE FRAMEWORKS  Enables management of interactions between parties	PRIVACY  Full disclosure in collection and use of data (privacy-by-design)
LEVELS OF ASSURANCE  Different levels of assurance for different needs (cost-v-benefit)	OPERATIONAL OVERSIGHT  Fit-for-purpose administration and oversight of providers



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Currently available applications enabled by the National Telematics Framework



Applications	Number	Level of Assurance*	Administrator
Light Vehicle Policies			
Alcohol Interlocks	≈ 1,000	3	TfNSW/RMS DoT WA
Safety Cameras (taxis, hire cars, rideshare)	≈ 3,500	2	TransLink (TMR)
Fare Devices	≈ 7,000	2	Numerous Regulators
Heavy Vehicle Policies			
Type-approved capable IVUs (June 17)	45,000	1	TCA
Intelligent Speed Management (ISM)	>90% of HV	1	TCA
On-Board Mass Systems	<30% of HV	2	Numerous Regulators
Commercially available apps	100%	1	Numerous Providers
Intelligent Access Program (IAP)	5039	3	TCA
Intelligent Speed Compliance (ISC)	1844	3	TCA
Interim OBM Solution / OBM Solution	356	2 (Planned for 3)	TCA
Certified Telematics Service (CTS)	179	3	TCA
Traveller Information Exchange (TIX)	-	1,2 or 3 subject to policy	TCA

*Levels of Assurance

1.

Self-assessment

e.g. Self-assessment
by consumer or supplier

2.

Independent assessment
- periodic audit

e.g. Information gathering
and collation with other data
sources

3.

Independent assessment
- oversight

e.g. Certificate based
data and evidence



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Business rules to protect consumers

Telematics and related intelligent technologies are complex and difficult to understand – even for the experts!

It's hard to be an informed consumer, and to make the right business decisions

The Framework's business rules are designed to protect your interests, and minimise risks to your business

There are three specific examples I want to share with you...



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Business rules #1: Provider Approval Obligations (1/3)

Providers shall ensure that they meet, and continue to meet, all the requirements of their TCA approval

Requirements:

- The provider shall ensure that the type-approved product or certified service:
 - (i) meets, and continues to meet, all the requirements of type-approval and/or certification
 - (ii) complies with all laws
 - (iii) is manufactured and supplied so it is of merchantable quality and fit for its intended purpose



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Business rules #1: Provider Approval Obligations (2/3)

Providers shall ensure that they meet, and continue to meet, all the requirements of their TCA approval

Requirements:

- TCA may notify the public (including consumers) via its internet site or by any other means of the situation and require the provider to:
 - (i) cease providing products and/or services
 - (ii) cease using the trademarks in any publicity relating to type-approval and/or certification
 - (iii) cease holding out that the product is type-approved and/or that the service is certified



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Business rules #1: Provider Approval Obligations (3/3)

Providers shall ensure that they meet, and continue to meet, all the requirements of their TCA approval

Requirements:

- The provider shall identify the capacity to deliver type-approved products and/or certified services to cater for the nominated application demand
- The provider shall cooperate and engage with TCA and producers in making minor changes to accommodate enhancements and external changes to the National Telematics Framework and specific applications



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Business rule #2:

Provider Entry, Suspension and Exit from the Market (1/1)

A provider shall ensure that their provision of a Product or Service is managed to minimise disruption to consumers

Requirements:

- A provider may seek approval to provide an application within the National Telematics Framework at any time
- TCA may impose (acting reasonably) Special Conditions on a provider subject to the provider's ability to continue to deliver the type-approved product and/or the certified service
- A Special Condition may be suspension of a provider from accepting new consumers (for a period of time)
- A provider may exit an application of the National Telematics Framework by providing sixty (60) business days' notice in writing to TCA



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Business rule #3: Provider Non-Compliance and Rectification (1/1)

Providers shall identify and rectify any non-compliance with their Product and/or Service

Requirements:

- The provider shall have systems in place to detect any issue, breach or non-compliance to their type-approved product and/or certified service
- The provider shall rectify any issue in relation to their type-approved product and/or certified service (i.e. breach or non-compliance)
- The provider shall provide a report to TCA on the issue, breach or non-compliance and the steps taken to rectify it



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Hardware Specifications

TCA publishes Functional and Technical Specifications for hardware and services within the National Telematics Framework

There are two Specifications which are of particular relevance to the heavy vehicle sector:

- Telematics In-Vehicle Unit (IVU)
- On-Board Mass (OBM) System

Both are available free-of-charge on our website



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A focus on outcomes...not technology inputs

The philosophy of our Specifications

- *Performance-based* focus on required *outcomes*
- Innovation is encouraged!
- Performance outcomes can be achieved with:
 - OEM-fitted or an after-market products
 - 'Shared components' providing comparable functionality
 - Quality management system approach to calibration to maintain accuracy



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Ways you can use our Specifications

There are at least four ways to use our Specifications:

1. Assess your current hardware
2. Be an informed consumer (when going to market and comparing new hardware)
3. Demand that providers meet requirements (by referencing our Specifications in tenders and contracts)
4. Purchase type-approved hardware (which have been independently assessed by TCA against the Specifications and associated business rules)



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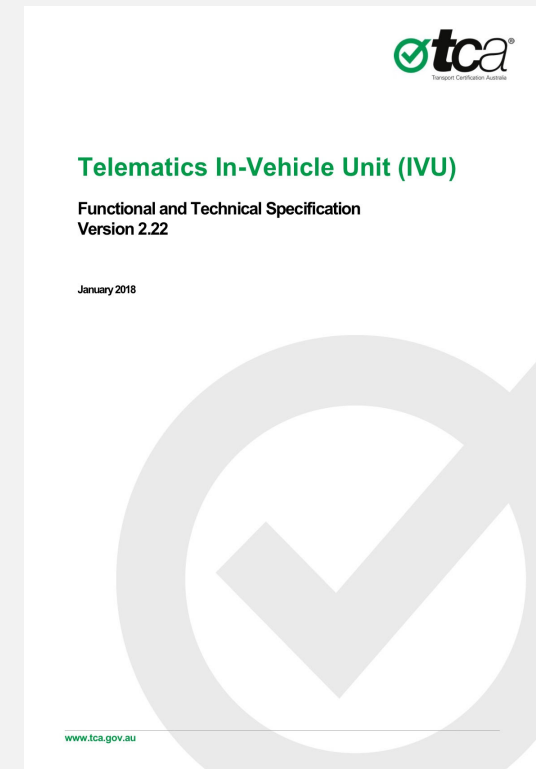
Telematics In-Vehicle Units (IVUs)

Telematics IVU Functional and Technical Specification

- Updated in January 2018

Supports multiple applications available through the National Telematics Framework

The applications co-exist across multiple policy, technical, operational and commercial dimensions



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45,000...TCA-recognised devices

44...different device types



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Type-approved Telematics IVUs

TELETRAC NAVMAN



BLACK
BOX
CONTROL

Bigmate



PINPOINT
GPS • TELEMATICS • ASSETS

 **tca** | Type-Approved™
Transport Certification Australia

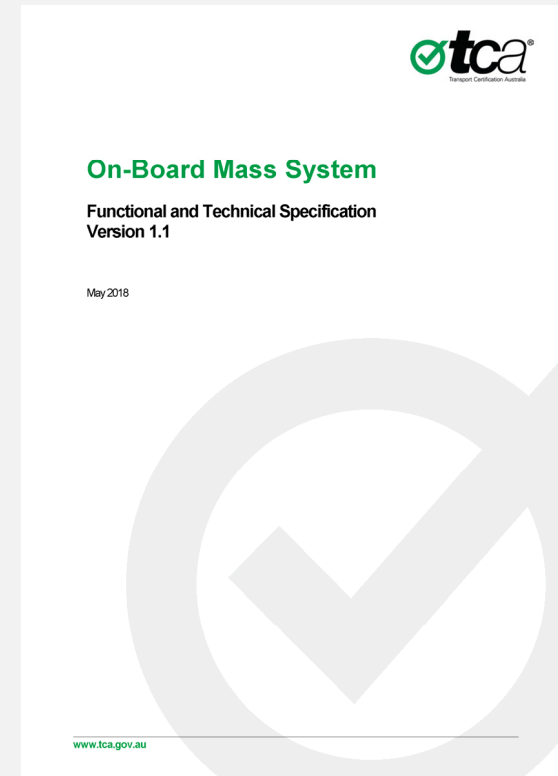


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On-Board (OBM) Systems

On-Board Mass (OBM) System Functional and Technical Specification

- Released in April 2017
- Updated in May 2018



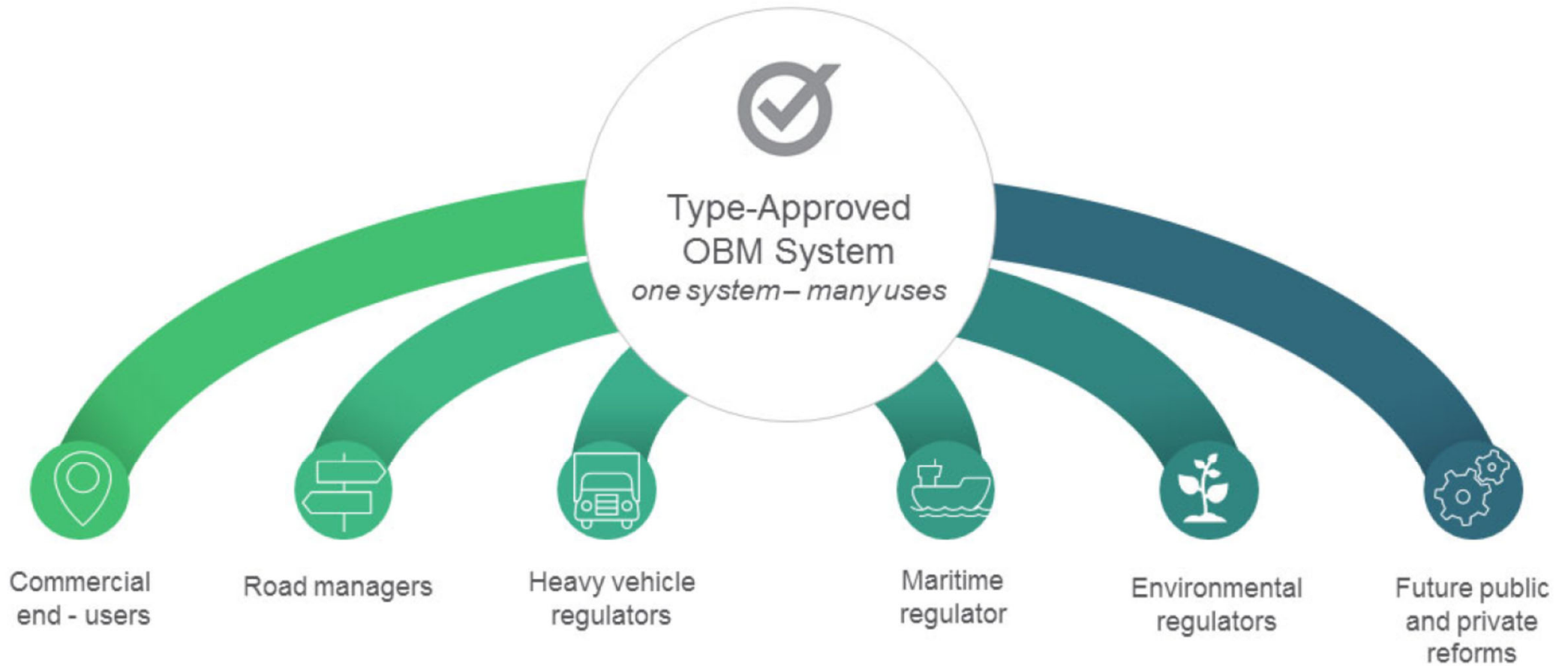
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On-Board (OBM) Systems

...commonly referred to as weigh scales or electronic weighing systems



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Type-approved OBM Systems

The first type-approved OBM Systems became available in August 2018



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Take away messages

1. Use the National Telematics Framework to your advantage
2. Understand how the business rules of the Framework protect your interests
3. Adopt the use of type-approved hardware
(to support current and future applications of the Framework)
4. Come to us for (free) advice if unsure!



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