



What's New in Telematics?

Forums for the Transport Industry









Acknowledgement of Country

TCA and HVIA acknowledge the Australian Aboriginal and Torres Strait Islander peoples as the first inhabitants of the nation and the traditional custodians of the lands where we live, learn and work. We pay our respects to Elders past, present and emerging for they hold the memories, traditions, culture and hopes of Aboriginal and Torres Strait Islander peoples of Australia.

TCA and HVIA acknowledge and respect the Treaty of Waitangi and Maori as the original people of New Zealand.





Agenda

Welcome

Industry Update (Adam Ritzinger/Greg Forbes, HVIA)

Smart OBM's national roll-out, deadlines and conditions for each states (John Gordon, TCA)

Telematics: Myths & facts (Gavin Hill, TCA)

Data science informing safety (Wayne Dale, NHVR)

3G shutdown and what that means for the industry (David McIntosh, Telstra)

Q&A





Presenters:

Transport Certification Australia **Gavin Hill**

General Manager Strategy and Delivery

John Gordon

Manager Strategic Delivery

Telstra

David McIntosh

National Sales Specialists IoT - Telematics

Heavy Vehicle Industry Australia Greg Forbes

National Manager

Policy and Government

Adam Ritzinger

Chief Technical Officer

National Heavy Vehicle Regulator

Wayne Dale

Product Manager Predictive Analytics

HVIA presenters



Greg ForbesManager – Policy and
Government



Adam Ritzinger
Chief Technical Officer







Who has CoR responsibilities?



What does the law say?

Primary safety duty
Section 26C

Ensure the safety of transport activities

Do whatever is reasonably practicable

Section 26C of the HVNL imposes a primary safety duty on each party in the chain to <u>ensure</u>, so far as is <u>reasonably</u> <u>practicable</u>, the safety of the party's transport activities.



HVNL charges are maturing

Previous Offences – Fatigue, speed, mass, dimension, loading

Parties – Consignors, drivers, staff

Now Offences – Training, policies, procedures, communication

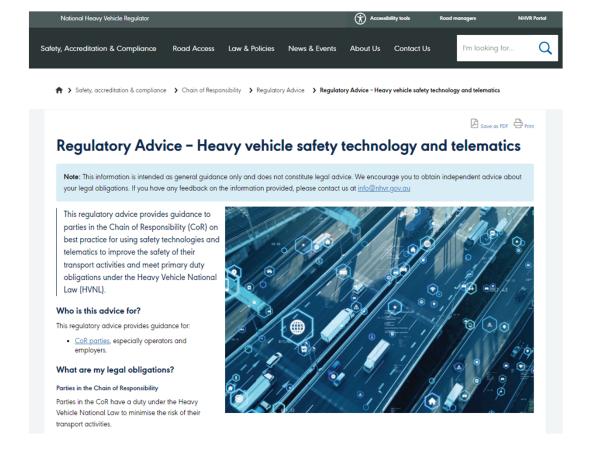
Parties – Consignees, executives



Courtesy: OwnerDriver.com.au



What is the regulator saying?







What's New in Telematics?

Smart OBM's national roll-out, deadlines and conditions for each state

John Gordon

Manager Strategic Delivery Transport Certification Australia



Who we are

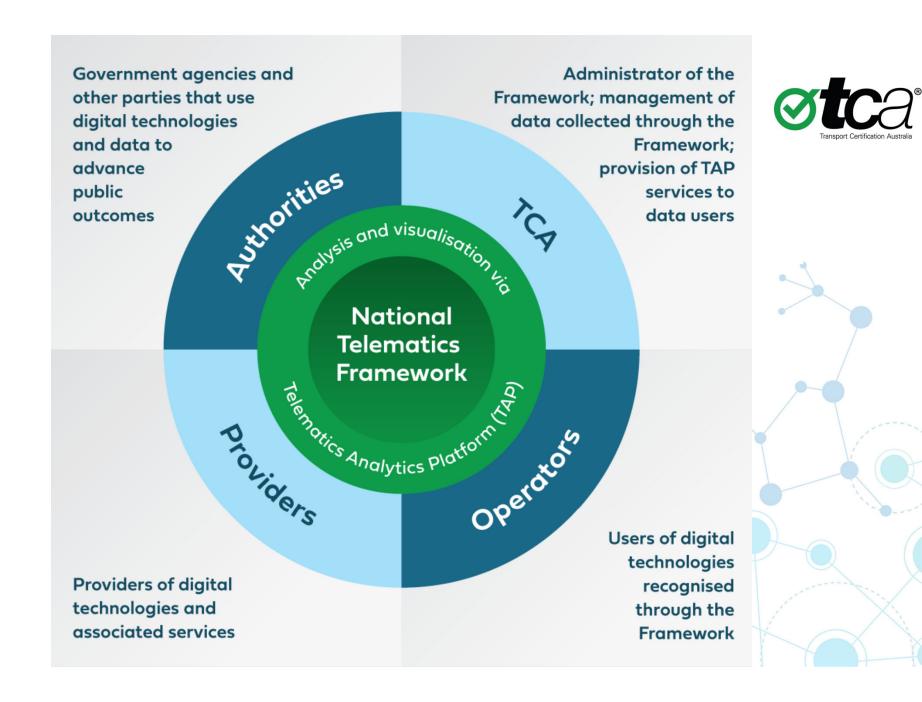


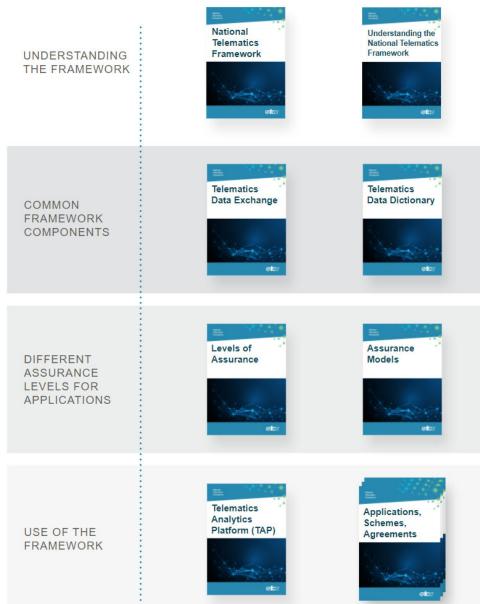
Transport Certification Australia (TCA) is a national organisation that provides assurance services relating to transport technologies and data to enable improved public purpose outcomes from road transport.

Priority outcome areas enabled by TCA services include improved road safety, transport efficiency, freight productivity, asset management and sustainability.

Key aspects of TCA include the following:

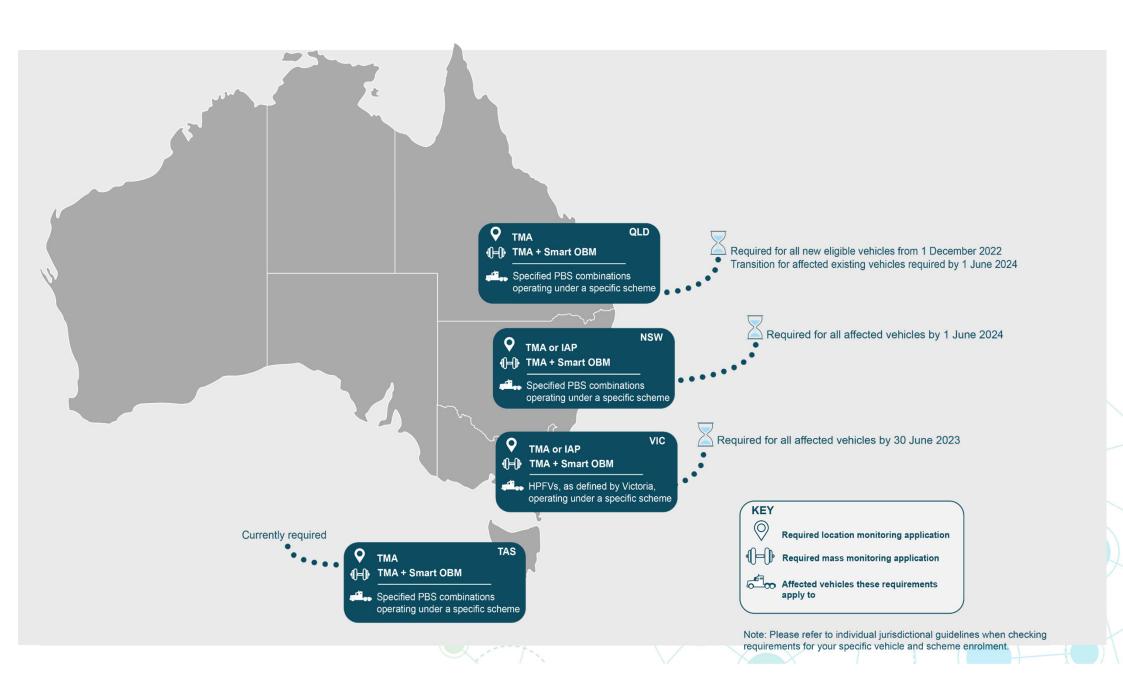
- An independent not-for-profit entity, with government oversight and ownership through Austroads
- Administration of the National Telematics Framework including its rules, specifications, agreements, digital infrastructure and other supporting services
- Assurance services that support but are appropriately separated from regulators, policy makers and enforcement activities, and underpin telematics applications and associated information and data services
- Advice that is based on evidence and a deep subject matter knowledge
 - Trusted partner to both government and industry stakeholders, enabling a nationally consistent open market, with services covering all road vehicle types and associated digital infrastructure.













What's New in Telematics?

Telematics Myths & Facts

Gavin Hill

General Manager
Strategy and Delivery
Transport Certification Australia



Mythbusting time!









Mythbusting



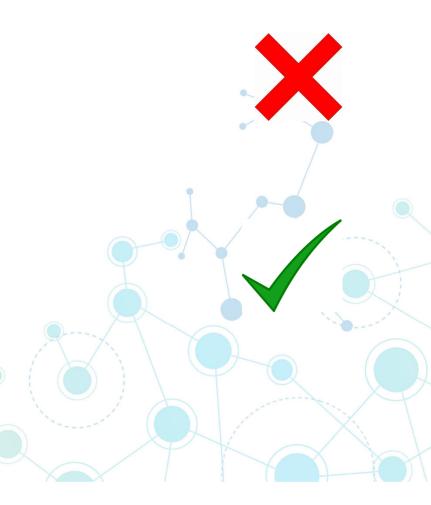
Myth #1:

All telematics devices are created equal

Fact #1:

Oils ain't oils

You need to be an informed consumer!



Mythbusting



Myth #2:

TCA can only benefit me if I want to participate in regulatory applications and schemes

Fact #2:

TCA's specifications can be used to help compare telematics devices and OBM systems

TCA type-approval is often used as a requirement in procurement activities











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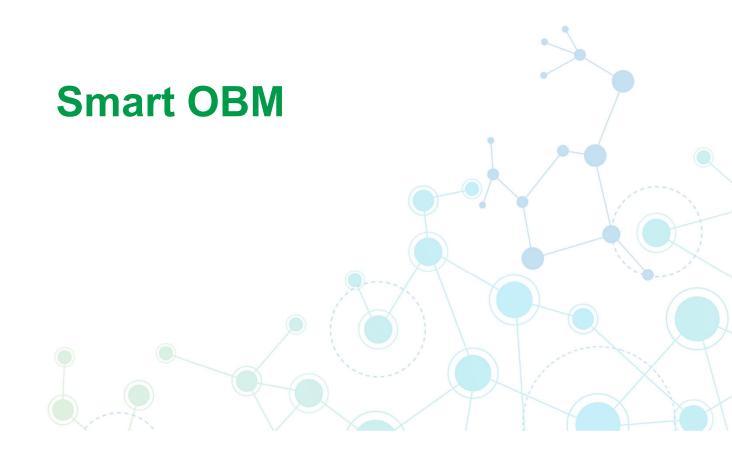




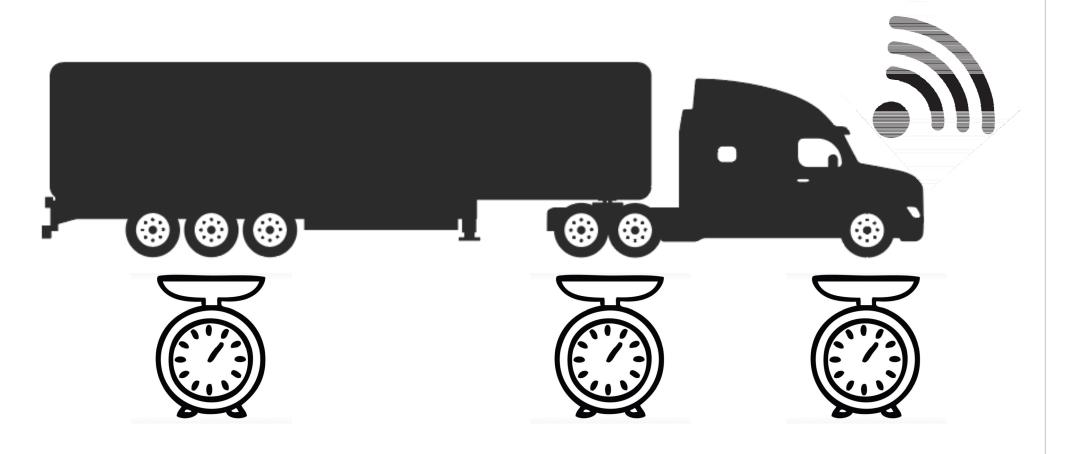








Smart OBM



Smart OBM



Smart OBM systems are devices that use digital technology to collect and transmit mass data from vehicles in a reliable and standardised way

Different technologies can be used to deliver Smart OBM

Road agencies require Smart OBM for specific uses

All Smart OBM systems are type-approved by TCA

OBM may be referred to as:

- On-board scales
- On-board weighing
- Air pressure sensors
- Electronic Braking System (EBS)





















Mythbusting



Myth #3:

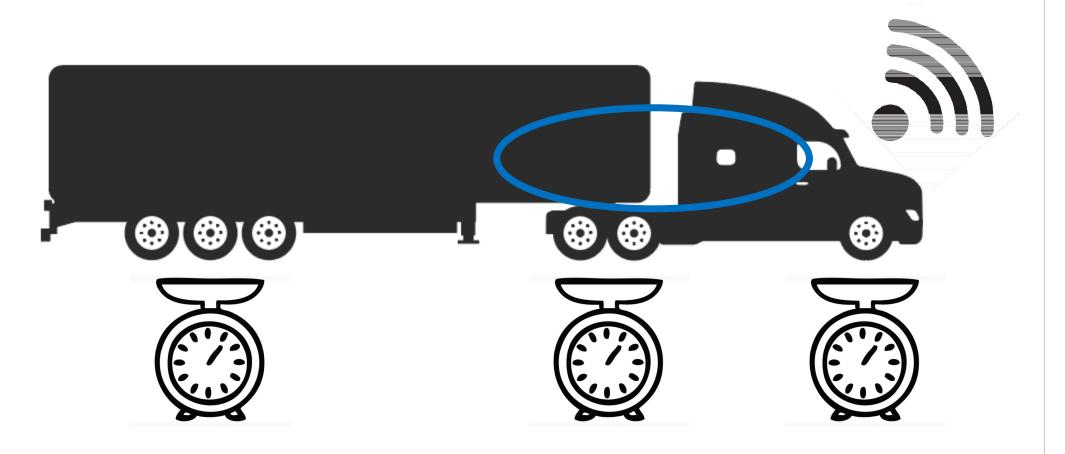
All I need is Smart OBM to comply with regulatory requirements

Fact #3:

Smart OBM systems need to be "paired" with a certified service provider



Smart OBM



Mythbusting



Myth #4:

Smart OBM systems can be paired with any certified provider

Fact #4:

Not all Smart OBM systems are paired with certified service providers

Check TCA's website!



Application Service Provider	Smart OBM system supplier Type approved telematics devices provided by ASPs compatible with Smart OBM systems.	Method of connection	Airtec Corporation	E-max Area ##e-max	Knorr-Bremse	Integrated Vehicle Solutions	Loadman Australia	McColl's Transport Operations	Right Weigh	Tramanco
Blackbox Control	SOOGIAPC- HL	Cable	х	х	х	х	Ø	х	x	х
MTData	7051-4G-4709 series 7051-4109 series 7050-Internal Sat & WFF-4G-4705 series 7050-G-4604 series 7050-Internal Sat-4G-4605 series 7050-Internal WFF-4G-4704 series 7050-Internal WFF-4G-4704 series 7050-Internal Sat-4105 series	Cable	8	8	Ø	0	0	x	x	8
Netstar	• TRK2004G • TRK2004	Cable	×	Ø	×	×	Ø	Ø	×	Ø
Teletrac Navman	• VT102 • VT101	Cable	Ø	Ø	Ø	×	Ø	×	Ø	Ø
V-DAQ	• TAG3036	Wireless	Ø	Ø	×	×	Ø	×	Ø	Ø





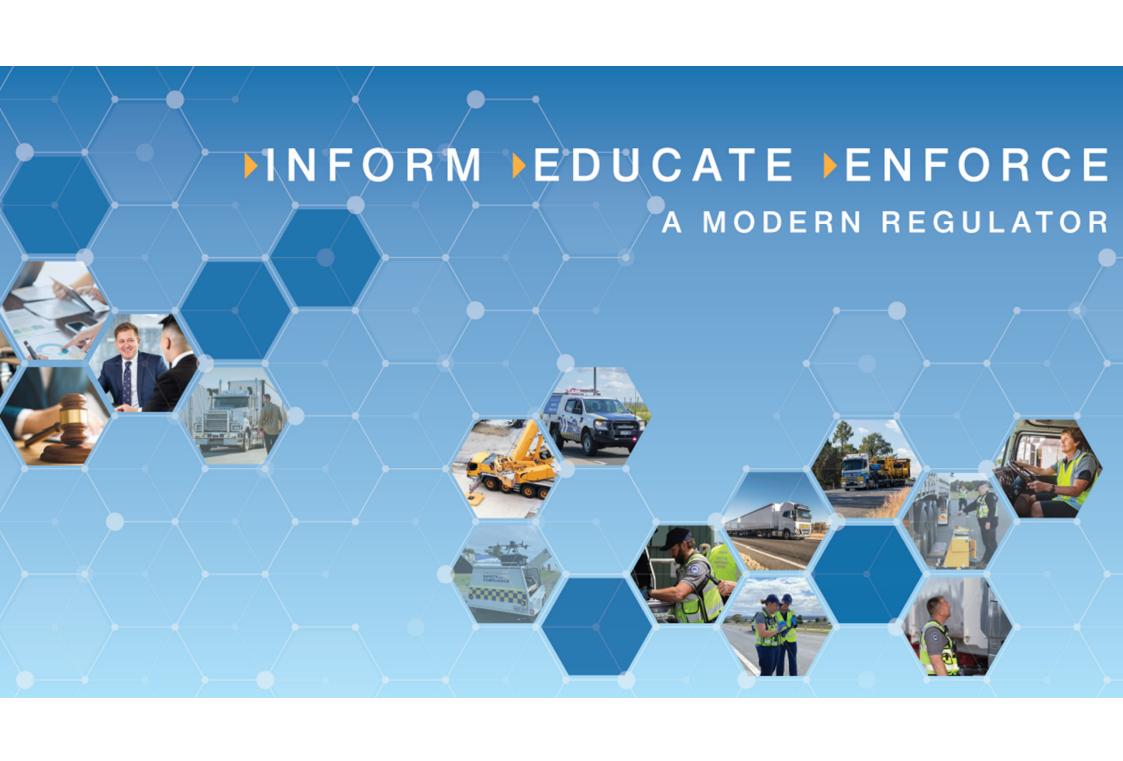
Scan the QR code to find the table on TCA's website.

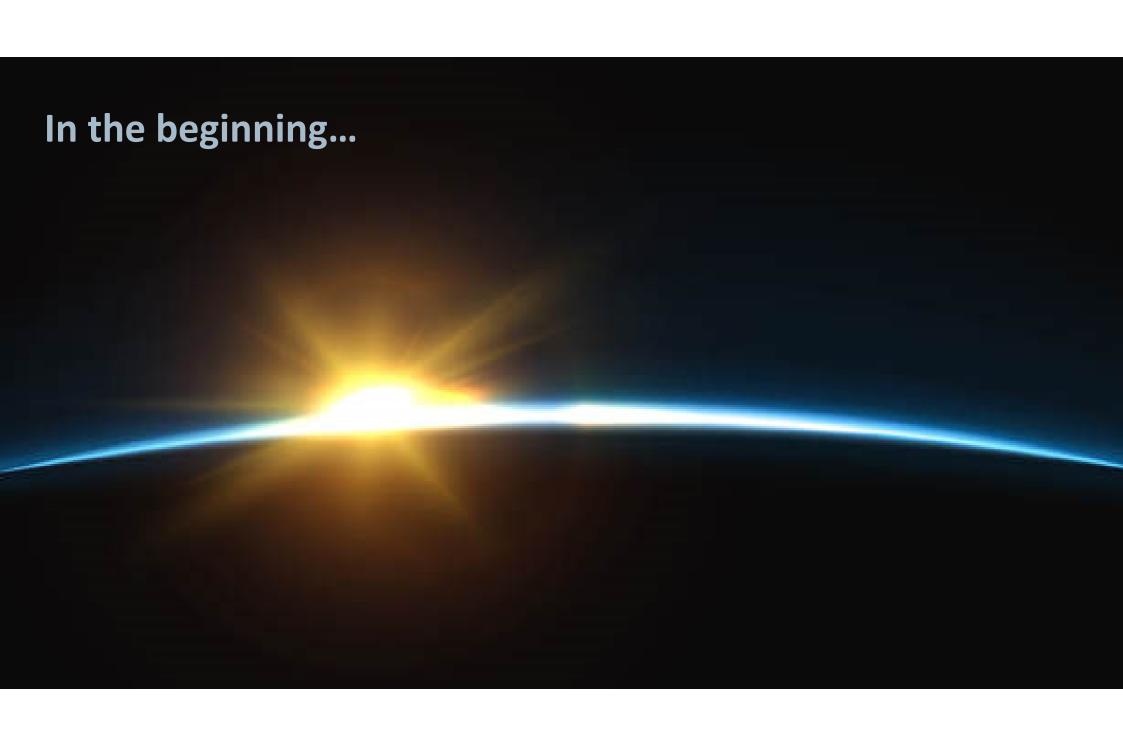




Data Science Informing Safety

Wayne Dale Product Manager Predictive Analytics





Five key risk profiles



01 **Operators** 02



Vehicles



03 **Drivers**

04 **Supply Chain**



05 Infrastructure

NHVR: The journey continues

Data access and 'smart' utilisation of existing data allows for insights well beyond compliance.

As a modern regulator, the NHVR is about understanding how the industry performs and the emerging issues affecting the industry.

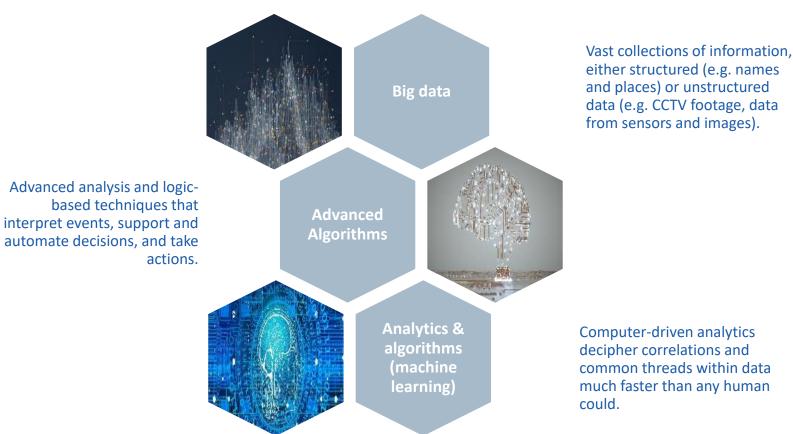
Using data science, we can focus the data towards building insights into:







Data Science = Combining tactics and technology is necessary for improved decision-making, turning data into insights and intelligence.



and places) or unstructured data (e.g. CCTV footage, data from sensors and images).

Computer-driven analytics decipher correlations and common threads within data much faster than any human



Predictive analytics – telematics data



Intertwining data sources to assist in understanding Heavy Vehicle journey patterns.

- Detection Information
- Intercepts
- Road Asset Data
- Road Conditions
- Permits
- Incidents
- Road Network restrictions



Predictive analytics – journey projection



Through data science, we are experimenting with understanding heavy vehicle journeys.

Utilising non-identifiable data from multiple sources, we are trialling the projection of network tracing of journeys.

This allows the NHVR to build a profile of road network usage and travel patterns.

This could provide insights into fatigue policy and rest area availability.



Predictive analytics – rest area utilisation







Experimentation of utilising non-identifiable data to identify locations where rest breaks are being taken.

Based on intertwining of various data sources we are trialling the ability to predict location and duration of a heavy vehicle rest break.

Down stream analysis may then build a picture of where rest breaks are taken, the volume of vehicles at a time or location and possible times when a location maybe overburdened and thus alternative locations being sort by the driver.



Summary

Telematics data is not just sourced from in-vehicle data.

In-vehicle data supports ground truthing smart analytics around predictive data science.

The NHVR is embracing multiple data sources, with our Data Science Team "sweating" to look beyond traditional outcomes.

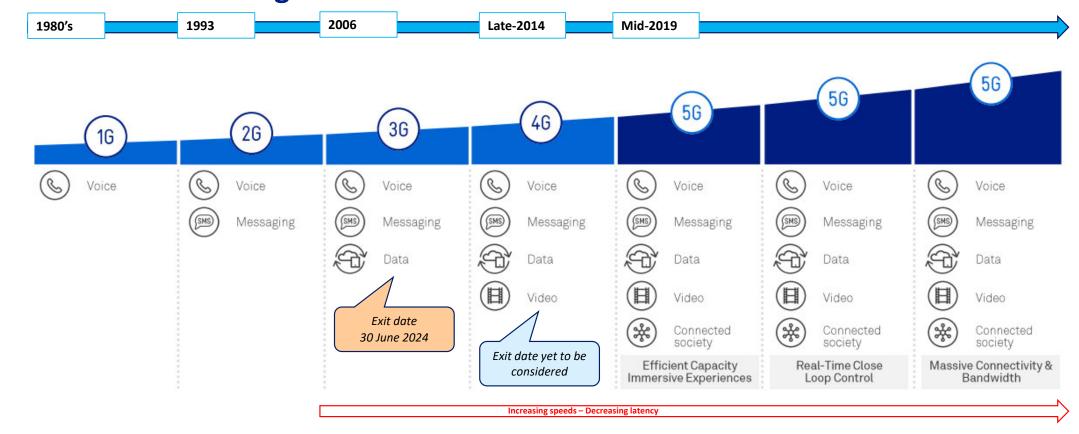
We are looking at how the industry operates, and we support the identification of limitations that could be addressed in the future.





Each evolution in Mobile technology enhances performance and ability to service increasing data demand





3G Network Closure June 30th 2024



Global 3G decline.

With the increased adoption of newer 4G and now 5G services, usage of 3G has declined globally.

Network migration.

We will be closing our 3G network on 30th June 2024.

This is an opportunity to migrate to faster and advanced services.

Greater opportunities.

Leveraging our mobile network infrastructure, our Cellular Low Power Wide Area Networks (Cellular LPWANs) are built specifically for scaled IoT deployments to give you better, cost-efficient coverage.







What does this mean and what steps should be taken?



1. IDENTIFY

Reach out to your current provider and request a telematics audit to identify how many if any assets are impacted.

Does my current provider met our current and future needs??



2. CONSIDER OPTIONS

Evaluate not only your current requirements but future.

- Regulatory compliance needs and certifications
- Boots on the ground/dedicated support, install network and general scale
- Integration capability/Push and pull API's
- Security and data storage
- Multiple hardware options to suit different asset types
- Expandability
 - Video with Al
 - - Paperless forms
 - in cab screens
 - FTC and FBT Reporting
 - Engine data/IOX

3. IMPLEMENTATION

Before committing to your existing or new provider make sure to get commitment of stock.

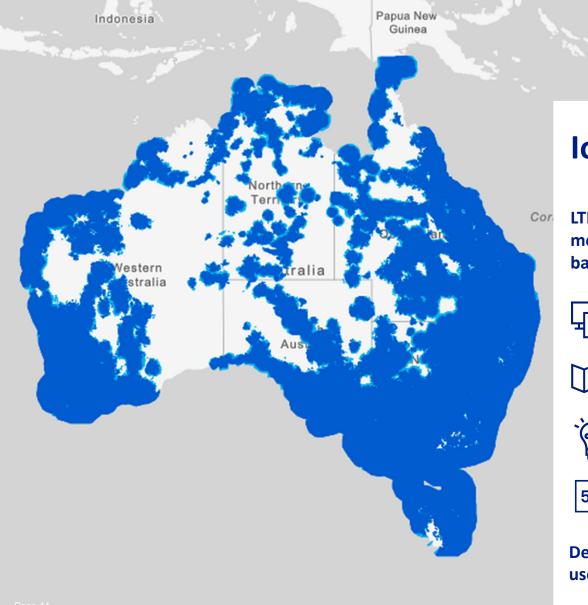
Don't leave it too late.

Ensure you commit to a rollout schedule and don't leave it to chance.



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IoT Network

LTE-M and NB-IoT (Cellular LPWANs) have the benefits of mobile technologies, but with new advantages over high bandwidth options:



Massive scale

A network built to support millions of devices



Extended coverage

Built to reach into buildings and sub-surface areas



Extended battery life

Low power operation for compatible IoT devices



Future assured

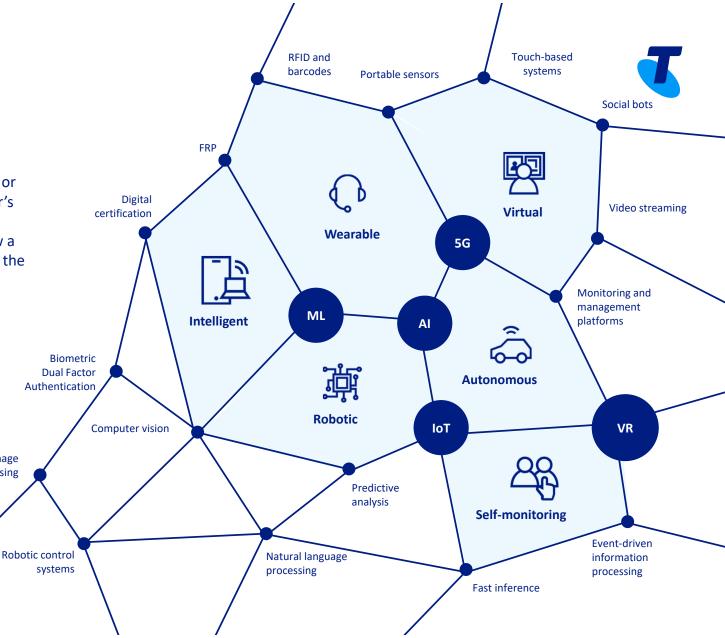
Coexists with 5G, a long-term priority for Telstra

Demand for IoT is likely to expand into the future as new uses cases emerge

Welcome to today's digital network-centric business world

From an observation drone to a manufacturing robot or an autonomous decision made in response to a driver's licence enquiry — every imaginable human-to-thing, thing-to-thing or human-to-human transaction is now a complex web of digital relationships, underpinned by the network.

Image processing





Connected Supply Chain solutions are interlinked.....

VEHICLE

Vehicle Location

Driver behaviour

Fuel usage

Engine management

ASSETS

Trailers/Wagons

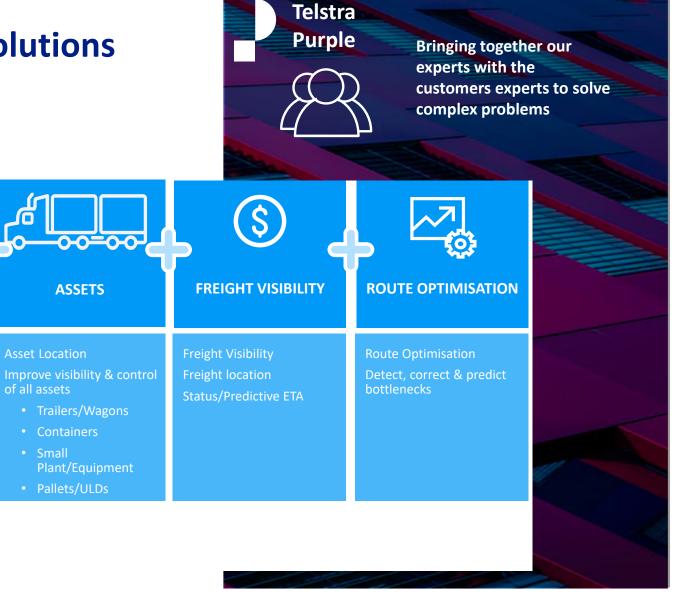
Plant/Equipment

Containers

Pallets/ULDs

Asset Location

of all assets



DRIVER

Advanced Driver Safety

Fatigue and distraction

Speed Management





Questions and Comments from the floor









What's New in Telematics?

Thanks for attending



